

City of San Antonio Bid Tabulation

Opened: June 8, 2001			For: Annual Contract for B & B Cantilever Gate System Parts & Service		
A565-02			ND/jjj		
			S.A. Quality Fence Co.	S.A. Quality Fence Co.	Wagner Automation, Inc.
			13115 Wetmore	13115 Wetmore	4741 Shavano Oak
Item	Description	Quantity	San Antonio, TX 78247	San Antonio, TX 78247	San Antonio, TX 78249
A	B & B Cantilever Aluminum Gates, Operators, & Safeties-Parts & Service			Alternate Bid	
	Discount				
	Percent of discount offered		2%	2%	0%
	Product identification		B&B	Hy-Security	B&B Electromatic
	Type price schedule		Distributor	Distributor	List
	Price schedule number		2000	2001	
	Date of price schedule		07/01/00	05/11/01	10/01/01
	Price schedule column on which discount is based		List	List	List
B	Specified Items				
	B&B gate frame complete (20' gate opening x 8' height)	2 each			
	Price each		\$4,415.50	\$3,850.00	\$4,530.00
	Truck assembly (Model T-4)	10 each			
	Price each		\$315.40	\$162.55	\$240.00
	Bottom guide assembly	10 each			
	Price each		\$124.40	\$71.70	\$127.00
	14'-1/2" barb wire arm	2 each			
	Price each		\$22.00	\$12.80	\$182.00
	Gate Operator complete, UL Approved, XLDvp	2 each			
	Price each		\$11,842.50	\$7,063.35	\$11,946.00
	Electric motor, Gate Operator, 2 hp	1 each			
	Price each		\$511.00	\$472.20	\$755.00
	Hydraulic Pump Gate Operator	1 each			
	Price each		\$418.60	\$1,359.00	\$750.00
C	Labor & Service				
	Labor rate per hour		\$75.00/\$36.00	\$75.00/\$36.00	\$68.00
	Mileage charge per mile		\$2.00	\$2.00	N/A
	Parts available for pickup		3 days	3 days	25 days
	Premium service per hour		\$137.00/\$50.00	\$137.00/\$50.00	\$102.00
	Payment Terms		N30	N30	N30
Total Award					

Bid Notices were mailed to 19 vendors